DRAGON
INFORMATION SYSTEMS

Office 365 Business
is your modern Office

Office 365

2019

The world works differently today

So we asked our clients what they thought?…

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Here's what our clients told us…

"We need anywhere and anytime access to files and business tools to serve our customers and stay competitive."

"We need to be prepared for the unexpected."

"We need to stop spending on soon-to-be-obsolete technology. We need solutions that evolve with us."

"Zero downtime is a must."

"Our team works from many locations. We need to stay connected no matter what."

"We need to be using the cloud to our advantage – and save money along the way."

"Our data has to be secure. I need to know my company is protected from viruses, malware, theft, etc."

"We need modern solutions that help us collaborate and get work done more efficiently."

The feedback…

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The Common Challenges

1. Anywhere and Anytime Access to Data. Access to critical applications
2. Staying connected with team members - constant contact
3. Up-to-date Technology that Evolves with our business
4. Data Security
5. Disaster Recovery and Business Continuity
6. Saving Money through cloud based systems
7. Modern Collaboration Tools to bring about efficiency

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1. Anywhere and Anytime Access to Data. Access to critical applications.

BUSINESS IMPACT

Employees lack the tools to be productive when they are outside of the business. This leads to loss of productivity hours as the data and applications can only be accessed from the office.

HOW WE SOLVED IT

Introduced Office365 for Business. Consistent Microsoft productivity software across all devices incl. mobile. Made use of SharePoint and OneDrive for easily accessible Data Storage from anywhere.

THE RESULT

Full access to data and files has enabled top print and design firm to boost productivity levels. Employees work and share data realtime. Advantage of responding to clients needs quickly.

2. Staying connected with team members - constant contact.

BUSINESS IMPACT

Having face to face meetings across large distances were keeping employees away from focusing on the job at hand.

HOW WE SOLVED IT

Implemented Microsoft Skype for Business for message, voice and video.

THE RESULT

No more time spent on trains and motorways getting to meetings. High Quality, productive face to face video conferencing from any device.

3. Up-to-date Technology that Evolves with our business.

BUSINESS IMPACT

Businesses purchase technology solutions that will be outdated far sooner than the projected life of the hardware and software.

HOW WE SOLVED IT

Moved to "As-A-Service" model that is based on operating expenditure. No more costly servers onsite. Cloud provider takes care of hardware, software and license issues.

THE RESULT

We only pay for what we consume. No longer burdened with the task of taking care of hardware equipment and complex licensing issues.

4. Data Security.

BUSINESS IMPACT

Businesses are facing the ever increasing threats from viruses, malware, theft and hacking. SMB's and Medium sized businesses are struggling to keep up and it’s costing £millions in lost revenue.

HOW WE SOLVED IT

Moved important digital data assets in to a secure cloud environment that is appropriately secured using the highest levels on encryption and threat prevention.

THE RESULT

Allows our business to concentrate on being profitable rather than worrying about data security and possible fines.

5. Disaster Recovery and Business Continuity.

BUSINESS IMPACT

Modern businesses that rely on technology cannot afford to sustain downtime or worse data loss. Businesses that sustain loss of data generally shut their doors within a few months.

HOW WE SOLVED IT

By using Microsoft Office 365 and Azure, data redundancy and business continuity is baked in as standard.

THE RESULT

We have a "Zero Downtime" business! No more worries about technology breakdowns and interruption in service.

6. Saving Money through cloud based systems.

BUSINESS IMPACT

Traditional models for computing involve high capital costs for onsite based server systems. Capacity planning is done upfront for many years (as much as 5 -7 years). Wasted investment in systems that will not be fully utilised for years.

HOW WE SOLVED IT

Moved to cloud based utility billing. Monthly payments for services consumed.

THE RESULT

Now we only pay for what we consume. Our bills only increase when we grow, but more imprtantly our bills shrink when the business undergoes a downturn.

7. Modern Collaboration Tools to bring about efficiency.

BUSINESS IMPACT

Employees lack the tools and systems to share data with colleagues and external partners in a easy and structured way. Often this leads to sharing sensitive data inappropriately, for example, sharing data on file sharing sites that do not use encryption or authentication.

HOW WE SOLVED IT

Implemented Microsoft Exchange email and calendars. Used SharePoint for Data libraries and applications, provided access to critical applications on Microsoft Azure.

THE RESULT

We now have a Secure environment for teams to collaborate and exchange data in real-time. Best of all, we can do this from anywhere at anytime.

The Key Trends

- Security and Data Protection is a high priority
- Compatibility and ease of work linked to efficiency and profitability
- Potential for growth influenced by logistics of IT systems
- Growing ‘mobile’ workforce needs to collaborate remotely
- Anywhere, Anytime, Any Device Access to Digital Assets and Information

Which can be distilled into…

Worry Less
Work & Grow Easily
Work Together
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Office 365

Why it's the right solution for our clients:

- Get the tools needed for today's business
- Always up to date, always connected
- Best-in-class productivity for the modern SMB
- Added Security and Data is stored in UK based Datacentres
- 99.9% High Availability SLA that is financially backed

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The new office

Worry Less

Outlook Multi-Factor Auth

New DLP Policies

Deferred Updates

Hello

Single Sign On

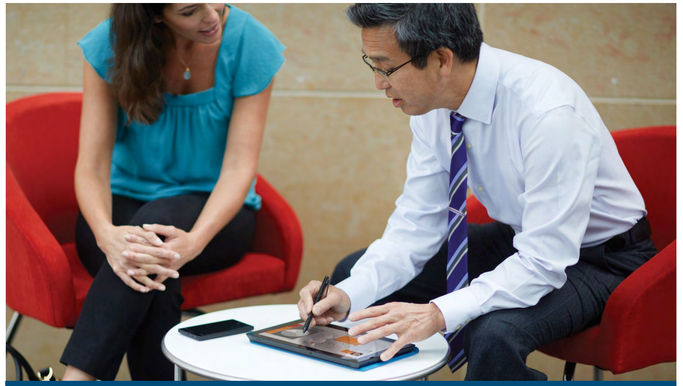
Work Easier

Co-authoring

Skype Meetings

Modern Attachments

Shared Notebooks



Work Together

Office Everywhere

Get through your email faster

Tell Me

Smart Lookup

Always there docs

DRAGON

Built for Teamwork

Co-author like never before in Word, PowerPoint and OneNote.

Get input without leaving your doc. Thanks to Skype in-app integration, you can IM, screen share, talk or video chat right in your docs.

Keep teams connected with Office 365 Groups and Office 365 Planner, with shared conversations, notebook, content, plans and more.

Work like you are all in one room, even when you're not. Skype Meetings offers HD video, desktop sharing, co-authoring, presentations, and more.*

Take your Office anywhere in full fidelity with a set of Office mobile apps across Windows, Android, and iOS.

Make decisions and move forward, fast. GigJam provides a breakthrough new way to get the right people and information together, so teams can make progress.

*For HD calling, compatible HD hardware and broadband connection with at least 4 Mbps required.

Perfect with Windows 10

Office 2019 + Windows 10 is the world's most complete solution for DOING.

Say 'Hello' just once. Windows Hello logs you into your PC and Office – all in one simple step.

Bring Cortana to your Office to help you get things done. Let Cortana with Office 365 integration help with tasks like meeting prep.

It's just a few clicks to get to gorgeous with Sway on Windows 10. You provide the content, and Sway creates beautiful, shareable, interactive stories that look great on any screen.

Touch and go with Office Mobile apps on Windows 10. They are touch-friendly, fast, and optimized for on-the-go-productivity.

Go from pocket to powerful with Continuum & Office Mobile apps on Windows 10 phones. Use your phone like a PC to view, edit, create, or present.**

**Available only on premium Windows phones. External monitor must support HDMI input. Requires a Continuum-compatible accessory

Works For You

The smartest inbox ever. Outlook 2019 is built to give you lightning fast search, remove low priority mail automatically, and make sure everyone on the To: line has the right access with modern attachments.

Stay in the know, without lifting a finger. Delve uses the intelligence of the Office graph to bring together everything that is most relevant to you, right now.

Excel 2019 is the most powerful analysis tool in your arsenal with integrated publishing to Power BI and new modern chart-types to help you make the most of your data.

Pick up right where you left off, as your most recently used documents list travels with you across your devices.

Find the right command, fast. Just type what you want to do and Tell Me takes you directly to the feature you need.

Look it up in one click with Smart Lookup, which brings insights from the web right into your Office docs.

The Most Secure Office

Significantly reduce the risk of leaking sensitive data with built-in Data Loss Prevention across Word, PowerPoint, Excel and Outlook.

Data protection built-in with Enterprise Data Protection and Office 365 Mobile Device Management for all devices – even BYOD.

Securely access content anywhere with Multi-factor Authentication for when you're away from the corporate network.

Protect your most sensitive data with Information Rights Management and encrypt your content online and off.

Never miss a security update because Office 365 provides automatic monthly security updates and feature releases.

Store and share with confidence. With 1TB of OneDrive storage on Office 365 & Windows 10 you have the built-in, secure way to store and share all your stuff.

Office 365

Get your familiar Office with the power of the cloud today for only £8.00 per month

- Full, installed Office applications on up to 5 PCs or Macs
- Online versions of Office - Word, Excel, OneNote and more
- Office for smartphones and Windows tablets and iPads®
- 1TB of OneDrive for Business storage

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Full plan lineup

		Business			Enterprise		
		Business	Business Essentials	Business Premium	ProPlus	E1	E3
Target customer	Price	£8.00	£3.80	£9.50	£11.50	£6.00	£17.50
	Seat Cap	300 (for each plan)			Unlimited		
	24/7 phone support from Microsoft	Critical issues			All issues		
Office	Word, PowerPoint, Excel, Outlook, OneNote, Publisher	●		●	●[2]		●[2]
	iPad, Windows RT & smartphone apps	●		●	●		●
	Office Online	●	●	●	●	●	●
	Access				●		●
Standard services	1TB cloud storage (OneDrive for Business)	●	●	●	●	●	●
	Email, calendar (Exchange)		●	●		●	●
	Online meetings, IM (Lync)		●	●		●	●
	Team sites, internal portals (SharePoint)		●	●		●	●
	Enterprise social (Yammer)		●	●		●	●
Advanced services	Active Directory integration	●	●	●	●	●	●
	Supports hybrid deployment				●	●	●
	Office shared computer activation support (RDS)				●		●
	Upcoming services – Video content management					●	●
	Compliance – Archiving, eDiscovery, mailbox hold						●
	Information protection – message encryption, RMS, DLP						●

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